



## EOI SCHEDULE

**Empanelment of manufactures for  
supply of different sizes of HDPE  
Drums and Pheromone Traps & Lures  
to supply to Government  
organizations under General sales for  
the year 2022-23 & 2023-24**

**Last date for submission : 04-05-2023 up to 3.00 p.m.**  
**Date of opening of technical Quotations : 04-05-2023 at 3.30 p.m.**  
**Date of opening of price quotations : 04-05-2023 at 4.30 p.m.**



**ANDHRA PRADESH STATE AGRO INDUSTRIES DEVELOPMENT  
CORPORATION LIMITED**

G1, G2, 101, Prime Hill Crest, Vaddeswaram, Guntur District  
Email: [apagrosdmac@gmail.com](mailto:apagrosdmac@gmail.com), web site: [www.apagros.org](http://www.apagros.org)



**A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.**

Regd. Office: G1, G2, 101, Prime Hill Crest, Vaddeswaram, Guntur District

website: [www.apagros.org](http://www.apagros.org). E.Mail: [apagrosdmac@gmail.com](mailto:apagrosdmac@gmail.com)

No. Agros/ASC/GS/2022-23

Dated 22-04-2023

**SHORT EOI NOTICE INVITING SEALED QUOTATIONS**

Sealed Quotations are invited from reputed manufacturers for empanelment for supply of different capacities of HDPE Drums and traps and lures etc., to different Government Organizations under General Sales during the year 2022-23 & 2023-24 in the State of Andhra Pradesh. The details of EOI schedule can be downloaded from our web site : [www.apagros.org](http://www.apagros.org).

**Sd/-  
VICE CHAIRMAN AND  
MANAGING DIRECTOR**



**A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.**

Regd.Office:G1, G2, 101, Prime Hill Crest,  
Vaddeswaram, Guntur District

website: [www.apagros.org](http://www.apagros.org). E.Mail: [apagrosdmae@gmail.com](mailto:apagrosdmae@gmail.com)

**EOI SCHEDULE**

Name of work : Supply of ISI marked HDPE Tarpaulins.

Ref: Agros/ASC/GS/2022-23, Dated 22-04-2023

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**A. Preamble:**

Different Government organizations requested to supply **different sizes of HDPE Drums, PHEROMONE TRAPS & LURES, YELLOW STICK PLATES** to the farmers in the State of Andhra Pradesh through A.P.S.Agro Ind. Dev. Corp. Ltd. (APSAIDCL), a Government of Andhra Pradesh undertaking.

EOI Schedules & Price Quotes are invited for empanelment of manufacturers for supply of **different sizes of HDPE Drums, Pheromone Traps & Lures, Yellow Stick Plates.**

**B. ELIGIBLE CONDITIONS FOR OFFERER(S) :**

1. The Offerer(s) shall be a manufacturer of **HDPE Drums, Pheromone Traps & Lures, Yellow Stick Plates**, the offerer should have minimum Rs.1.00 crore turnover in any field for the last three financial years.
2. The manufacture should produce the manufacturing license. The Offerer (s) shall have a full fledged manufacturing unit with sufficient personnel for manufacturing of **HDPE Drums, Pheromone Traps & Lures, Yellow Stick Plates** as per the prescribed specifications.
3. The Offerer(s) shall have full fledged distribution network in Andhra Pradesh State to attend the post sales service.
4. The firm shall have GST, Registration and PAN number and firms regularly furnishing information to Sales Tax Department online.

C. **INSTRUCTIONS FOR SUBMISSION OF EOI SCHEDULE:**

1. The Offerer (s) should submit Memorandum and Article of Association of companies or partnership deed
2. List of partners/Director of the company/ firm with designation phone number, Email id Fax
3. GST Registration certificate
4. The offerer should enclose Annexure-I in a separate sealed cover duly superscribing EOI Schedule for supply of "HDPE Drums, Pheromone Traps & Lures, Yellow Stick Plates" along with check list and concerned self attested certificates, EOI Schedule, covering letter enclosing schedule cost of Rs.5000/- in shape of Demand Draft. Price Quote as per Annexure-III in a separate sealed cover duly superscribing "Price Quote for supply of HDPE Drums, Pheromone Traps & Lures, Yellow Sticky Plates" with name and address of the Offerer. Both covers are to be placed in a third cover duly super-scribing "EOI Schedule for supply of "HDPE Drums, Pheromone Traps & Lures, Yellow Sticky Plates".
5. The Offerer (s) shall submit duly notarized declaration along with EOI, as per the proforma furnished under Annexure-IV on Rs.100/- Non-Judicial stamp paper.
6. The authorized person representing the firm who is signing on the EOI documents and also participating in the EOI opening shall invariably attach a copy of authorization letter from the competent authority of the firm as per the Bye-laws of the firm / Company.
7. The last date for submission of EOI schedule is 04-05-2023 upto 3.00 p.m. The technical EOI Schedule will be opened at 3.30 p.m. on the same day. The price quotation will be opened at 4.30 PM followed by price negotiations.
8. The manufacturer should have service centers in **Andhra Pradesh**

**D. GENERAL TERMS AND CONDITIONS :**

1. The Offerer(s) have to quote the prices only as per the technical specifications given in the EOI schedule in Annexure II.
2. The **Expression Of Interest** (EOI) applications can be download from AP Agros web site: [www.apagros.org](http://www.apagros.org)
3. The Price Quote of only those Offerer (s) Technical EOI Schedules are qualified will be opened.
4. Negotiations will be held as per the decision of the Technical Committee.
5. The agreement period will be up to 31.03.2024 from the date of signing the agreement. No Escalation charges will be paid for supply of equipment during the agreement period. Failure to supply the material due to price variation will attract blacklisting of the firm and shall not be allowed to participate in the EOI process called by any Government Department in Andhra Pradesh for minimum 3 years.
6. The approved firms shall supply the ordered material as per terms and conditions within the stipulated time indicated in the purchase order placed from time to time to the beneficiary at Mandal Headquarter and obtain acknowledgement from the beneficiary on the day of delivery.
7. The eligible suppliers may empanel at any time before 10-03-2024. We will intimate the date of negotiations by mail or phone.
8. The supplies made shall be invoiced on GST invoice with serial No. of Invoice printed on it. No invoice other than Tax invoice will be accepted. GST applicable, if any, shall be clearly mentioned in the Tax invoice.

9. The manufacturers who are participating in the EOI should indicate the details of dealers in the EOI Schedule. The dealer should have GST numbers. The name of the firm once included in the approved list will not be deleted up to the end of the financial year unless felt by the tendering agency.
10. The approved firms shall supply the ordered equipment as per terms and conditions within the stipulated time indicated in the purchase order placed from time to time to the beneficiary at end customer point and obtain acknowledgement from the beneficiary on the day of delivery.
11. The equipment supplied must be covered with warranty for one year from the date of supply against any defective manufacture / workmanship etc., Repairs / Replacements / servicing shall be attended at farmer's place during the warranty period at free of cost within 7 days from date of intimation. They shall also ensure that all the components shall be made available through dealers network at least for a period of three years from the date of supply of the unit on payment basis.
12. Liquidated damages will be levied at the rate of 0.5% of the total value of work per week up to a maximum of 5% in case of default in the supply of equipment as per schedule.
13. The supplier has to show the demonstration of the equipment to the party, before taking signature from the party on Utilization Certificate. The firm has to educate the concerned Department employees on do's and don'ts of operation of equipment. The firm should submit the utilization certificate within one week after delivery of the equipment.
14. The acknowledgement (Proof of Delivery) and other required documents for the equipment delivered should be signed by the

beneficiary and countersigned by the **concerned officials of end customer point.**

15. The loading, un-loading charges and demonstration expenses should be borne by the supplier only (transits insurance).
16. AP Agros at its sole discretion has right to empanel more Offerer(s) other than the Offer found as L-1 also, so as to enable the corporation to ensure adequate supply of material on time as the material is required to be supplied within the season. Further A.P Agros without assigning any reason thereof, reserves the right to accept / reject any or all offers at any stage of the EOI process.
17. In case of any dispute or difference arising out of the agreement between the two parties relating to any aspect of the agreement, the parties should attempt to settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred / settled as per provisions of Arbitration & Conciliation Act.1996.
18. It is further to be agreed by both the parties that all differences and disputes if not resolved as above, shall be got remedied through the Court of Law of Hyderabad jurisdiction only.
19. EOI can be rejected if at any stage of the procurement process, it comes to knowledge that any Offerer(s) is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others.
20. The offerer shall be liable for blacklisting and prosecution, if they fail to adhere to the above conditions.

21. The approved firm / firms shall enter into an agreement with the Corporation duly incorporating all the above terms and conditions.

**E. TERMS OF PAYMENT:**

Payment will be settled after receipt of funds from concerned Department and verification of products and submitted satisfactory report by their Authorities

**Note: If there is any changes in terms & condition and adding of additional equipments in future will be intimated through our website only.**

PLACE:

DATE:

SIGNATURE OF THE OFFERER  
WITH SEAL



# Technical Quotation

**ANNEXURE – I****EOI SCHEDULE  
CONDITIONS OF ELIGIBILITY FOR OFFERER(S)  
(Attested copies of following to be enclosed)**

1	EOI Reference	:	No: Agros/ASC/GS/2022-23, Dated 22-04-2023
2	Name and Address of the firm a) Manufacturer License No. (copy of the manufacturing license to be enclosed) SSI II/MSME	:	
3	Status of Company	:	
	i) Registered Company	:	
	ii) Sole proprietorship firm (Name & address of the proprietor)	:	
	iii) Partnership firm (Partnership agreement, letter of consent as authorized by other partners to bid for this tender)	:	
	iv) Private Limited Company (Certificate of incorporation and authorization from CEO, if not represented by CEO)	:	
4	Registered Address of manufacturing Unit		
5	Particulars of Demand draft enclosed towards cost of EOI schedule for the EOI schedules downloaded from website		DD No.                      date: For Rs. 5,000/- Name of the Bank:
6	Brief Profile of the firm	:	
7	Bank particulars for online transfer of amounts. a) Bank name & Branch b) Account number c) RTGS Number		
8	Whether the firm is having Valid manufacturing license from the competent authority (copy to be enclosed)	:	
9	Whether the Company is ISO certified or not (If 'yes' copy to be enclosed)	:	

10	Proof of having sufficient No. of technicians with experience (List out details about names of persons / Experience / qualifications)	:	
11	Annual production capacity of the firm (Quantity)	:	
12	Turnover of the above material during last 3 years.	:	a.2020-21 : b.2021-22: c.2022-23
13	Details of dealers' net work and after sales service stations to be provided by firm in the area of operation. (Name & address of each dealer to be listed out)	:	
14	List of equipment available in the manufacturing unit	:	
15	GST Regn.No. / (copies to be enclosed)	:	
16	PAN No. (copy to be enclosed)	:	
17	Audited accounts balance sheet for the last 3 years. (attested copies to be enclosed)	:	
18	Income Tax assessment Certificate for the last 3 years (attested copies to be enclosed)	:	
19	Name of contact person with address & Phone no.	:	
20	Details of technical specifications of material quoted in price quote.	:	

**Note:**

1. All the columns of the EOI forms shall be duly, properly and exhaustively filled in all corrections if any must be signed by the Offerer(s) before submission itself. For filing faulty information, the EOI is liable for rejection. The Offerer(s) should sign on each and every page of EOI Schedules and on all the additional documents submitted along with EOI Schedules.
2. The Offerer(s) can enclose additional information, if any, relevant to the EOI separately
3. At the time of verification of EOI schedules, the original documents should be produced for verification.

SIGNATURE OF OFFERER  
WITH SEAL

**TECHNICAL SPECIFICATIONS OF HDPE DRUMS, YELLOW STICKY PLATES & PHEROMONE TRAPS & LURES**

HDPE DRUM WITH OUT LID (new HDPE)	HDPE Drum without lid (new HDPE) 200 litres capacity HDPE Blue, Round Shape, 420 mm mouth, 965 mm Height, 545 mm Diameter, Weight 9.0 kgs (With tolerance of +/- 2%)
HDPE DRUM WITH OUT LID (new HDPE)	HDPE Drum without lid (new HDPE) 100 litres capacity HDPE Blue, Round Shape, 355 mm mouth, 720 mm Height, 475 mm Diameter, Weight 6.0 kgs (With tolerance of +/- 2%)
Pheromone Traps with liner & Lures	<b>1. Trap: Box type Trap</b> Length : 450 mm Width : 140 mm Thickness : 3 mm (5 foldings 100mm(2) x 90mm (2) x 70mm(1)) (With tolerance of +/- 1%) <b>2. Liner:</b> Length : 140 mm Width : 220 mm Glue coating : 30 microns (With tolerance of +/- 1%) <b>3. Lure:</b> Length : 35 mm Width : 10 mm Thickness : 5.5 mm (With tolerance of +/- 1%)
Yellow Sticky Plates standard size	11 cm width x 30 cm length

Signature of the Offerer  
With Seal

# **PRICE QUOTE**

**PRICE QUOTE  
Schedule****1.HDPE Drums**

<b>S. No</b>	<b>Item Name</b>	<b>Unit</b>	<b>Rate Rs.</b>	<b>GST</b>	<b>Amount Rs.</b>
A	HDPE Drum without lid (new HDPE) 200 litres capacity HDPE Blue, Rounded Shape 420 mm mouth 965 mm Height 545 mm Diameter Weight 9.0 kgs (With tolerance of +/- 2%)				
B	HDPE Drum without lid (new HDPE) 100 litres capacity HDPE Blue, Rounded Shape 355 mm mouth 720 mm Height 475 mm Diameter Weight 6.0 kgs (With tolerance of +/- 2%)				
C	<b>Pheromone Traps with liner &amp; Lures</b> <u>Specifications:</u> <b>1.Trap:- Box type Trap</b> Length : 450 mm Width : 140 mm Thickness : 3 mm (5 foldings 100mm(2) x 90mm (2) x 70mm(1)) (With tolerance of +/- 1%) <b>2.Liner:</b> Length : 140 mm Width : 220 mm Glens coating : 3 mm (With tolerance of +/- 1%) <b>3. Lure:</b> Length : 35 mm Width : 10 mm Thickness : 5.5 mm (With tolerance of +/- 1%)				
D	Yellow Sticky Plates standard size (11 cm width x 30 cm length) (With tolerance of +/- 1%)				

Note:

1. The rates may be quoted for all the above material individually.
2. The basic rates quoted shall be inclusive of all Taxes / Duties / CESS / OCTROI / Loading/ unloading etc. FOR delivery at Mandal Head quarter. C-Form will not be issued. GST shall be sown separately.
3. The rates and units shall not be over written. The rates and units shall always be both in figures and words.

Place :

Date

SIGNATURE OF OFFERER  
WITH SEAL

**ANNEXURE- IV**

**DECLARATION ON Rs.100/- NON JUDICIAL STAMP PAPER  
(TO BE NOTARISED)**

1. I/we have read and understood the Terms and Conditions of EOI Schedule relevant to "EOI notice" dated: Agros/ASC/GS/2022-23, Dated 22-04-2023 and I/we have submitted the Annexures in accordance with the Terms and Conditions of above EOI Schedule.
2. I/we shall not sell the products being quoted through this EOI schedule, at a lower price either to Government / Private Parties/farmers in the State of Andhra Pradesh by way of giving any additional trade discount or incentives. If any such incident is noticed, the **A.P.S.A.I.D.C. Ltd.** has the right to restrict all payments to such a lower rate apart from initiating penal action.
3. The information furnished in the Annexure-1 is true and factual and I clearly understand that our EOI schedule is liable for rejection, if any information furnished is found not true and factual, at any point of time.
4. The product/s offered by us is not copied or duplicated from any other product design. In case the Corporation authorities find at any time our products are an imitation or duplicated, we are bound for any legal action to be taken on us including criminal prosecution and blacklisting our firm.
5. I/We declare that I/We do not violate any patent/trade mark rights of any other manufacturer.

PLACE:

DATE:

SIGNATURE OF THE OFFERER  
WITH SEAL

## DATA SHEET

### Information to EOI applicant(s)

Clause Ref.	Description
1	<b>The name of the Client is :</b>  Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited G1, G2, 101, Prime Hill Crest, Vaddeswaram Vaillage, Mangalagiri Mandal Guntur District – 522502, Andhra Pradesh.  Email: <a href="mailto:apagrosdmae@gmail.com">apagrosdmae@gmail.com</a> Website: <a href="http://www.apagros.org">www.apagros.org</a>
2	<b>The Method of selection is :</b>  Quality-and Cost-Based Selection (QCBS)
3	<b>The Edition of the Guidelines is :</b>  As furnished in the EOI schedule
4	<b>Technical and Financial Schedules are requested Separately:</b> Yes
5	<b>The client will provide the following:</b> Technical specifications of the <b>HDPE Drums, Traps &amp; Lures.</b>
6	<b>The EOI submission address is:</b> Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited G1, G2, 101, Prime Hill Crest, Vaddeswaram Vaillage, Mangalagiri Mandal Guntur District – 522502, Andhra Pradesh.
7	The information on the outer envelope should also include: EOI for Supply of HDPE Drums, Traps & Lures. Validity of EOI shall be 90 days from the date of submission.